



<https://eduvy.in/job/relationship-manager-lending-partnerships/>

Relationship Manager – Lending Partnerships

Description

Positions Open : 2
Joining Date : Immediate

We are looking for an experienced person in Lending (NBFCs/Banks/Wealth Management Firms) sector who has prior experience of relationship management with NBFCs/Banks/Wealth Management Firms.

Preference would be given to candidates who have an experience in Lending Sector.

Hiring organization

Eduvy

Employment Type

Full-time

Job Location

Bangalore

Working Hours

9:30 AM -5:30 PM

Date posted

May 22, 2021

Responsibilities

- -> Maintain relationship with Lending partners (NBFCs or Banks or Wealth Management Firms).
- -> Make sure TAT is followed by all lending firms in their disbursements.
- -> Update the progress of business done with the Lending partner.
- -> Directly report to Head-Lending Partnerships.
- -> Ensure Credit line available should always be greater than the Demand.
- -> Maintaining relationships with key people in the Finance industry and liaising with relevant NBFCs/Banks/Wealth Management Firms.
- -> Develop and update strategies to build partnerships with new Lending Firms.
- -> Creating product awareness across all institutes.
- -> Act as a bridge between the company and its current market and future markets.
- -> Possess excellent team building and people management abilities.
- -> Good Communication Skills.
- -> Coordination with Sales, Operation and Technology team for smooth processing.
- -> Work in a structured and organized manner.
- -> Must have his/her weekly agenda.
- -> Lead a team of RMs for the lending firms.

Qualifications

- -> CA/Engineer/Lawyer/MBA-Finance and Marketing/ Investment Banker/ Finance Credit.

- -> Graduates and Post Graduates
- -> Min 2 years of Experience in relevant industry.
- -> Thorough knowledge of **Microsoft PowerPoint, Word** and **Excel**.

Job Benefits

(As per industry standards)

Interested candidates please send your updated CV to **infoeduvy@gmail.com**