



<https://eduvy.in/job/business-development-manager/>

Business Development Manager

Description

Positions Open : 05

Joining Date : Immediate

We are looking for an experienced person in Education sector who has got the contacts/reach in the segment of Schools, Colleges and Tuition Classes.

Preference would be given to candidates who have an experience in Education sector.

Hiring organization

Eduvy

Employment Type

Full-time

Job Location

Bangalore

Working Hours

9:30 AM – 5:30 PM

Date posted

May 22, 2021

Responsibilities

- -> New Client Acquisition & Business Development; Tapping new Education Institutes (Schools, Colleges, Classes, etc.) and close the deal
- -> Build and handle collaborations with new Education Institutes
- -> Relationship building with these Institutes
- -> Maintaining relationships with key people in the education industry and liaising with relevant colleges/institutes
- -> After onboarding new Schools and Classes; Training the counsellors about the Eduvy product
- -> Understand the product to negotiate the financial model
- -> Develop and update strategies to build partnerships with Education Institutions
- -> Creating product awareness across all institutes
- -> Act as a bridge between the company and its current market and future markets
- -> Possess excellent team building and people management abilities

Qualifications

- -> Any Graduates and Post Graduates
- -> Min 3 years of Experience in relevant industry
- -> Thorough knowledge of **Microsoft PowerPoint, Word , Excel , Business Development, Client Servicing, Sales, Presales and Sales force.**
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Job Benefits

(As per industry standards)

Interested candidates please send your updated CV to infoeduvy@gmail.com